

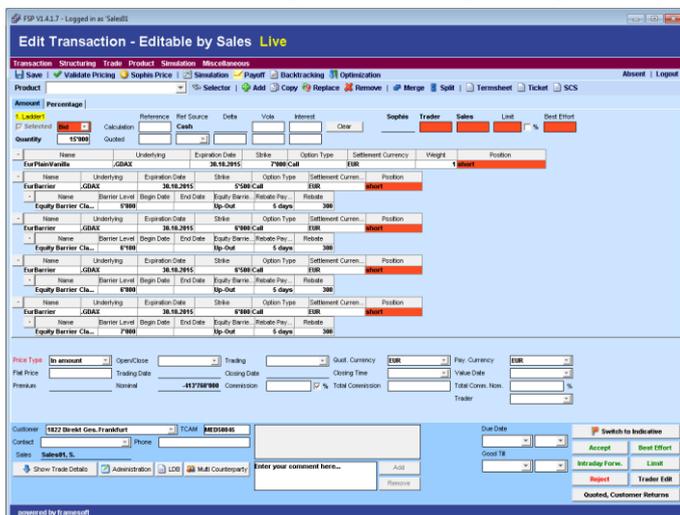
# OTC PLATFORM



## Trade Capture, Product Analysis & Workflow Control for Structured Derivatives

Framesoft OTC Platform (FOP) is a comprehensive solution for capturing OTC Trades by Sales and pass them through to Trading and to create integrated Multi Product, Multi Counterparty (CP) & Variation Quote Requests. FOP supports performing simulations on market- or instrument parameters in a variety of ways & performing optimizations towards given target values in an integrated environment, seamlessly connected to the organization's infrastructure.

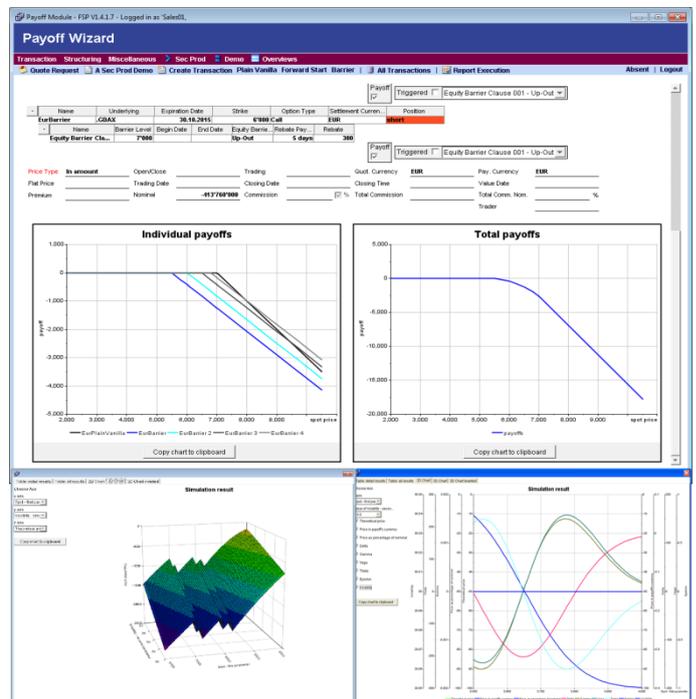
In addition to capturing derivatives transactions of pre-configured structures, FOP also is designed to fully support the product creation process itself. FOP allows the design of arbitrary new product structures and makes those structures available to sales & trading or Financial Engineering.



### Main Features

- **New products** can be defined, configured & traded instantaneously via a "free format" term sheet module which allows users to electronically support / capture even very exotic, new or rarely traded structures
- **Direct link** to information from the Customer Database & Framesoft Contract Repository (FCR) to check whether Master Agreements are in place for a specific customer
- **Eliminates typical operational risks** (misunderstandings, lost tickets, inconsistent confirms) involved in structuring & selling complex structured OTC derivatives by electronically supporting every step in the derivatives sales cycle. FOP keeps track of open quotes and supports Sales in the process of following up with the customer and is tightly linked to the trading system
- **Trade results** are transferred directly into the Bank's Risk Management System and Customer Database. Trades (even Multi Product Trades) can be split into Multi CP Transactions at trade capture time, providing a further increase in Straight Through Processing (STP)
- Typical option sensitivities can be analyzed by means of a 2D / 3D graphics simulation engine

- Perform **extensive simulations** to tailor a product to customers' needs; calculations can be performed by the pricing engine of the risk management system or any dedicated pricing engine embedded or connected to FOP
- **Indicative Pricing** can be obtained on demand from either the pricing engine of the risk management system or the embedded FOP pricing engine
- **Supporting all workflows** typically found in organizations involved in derivatives sales
- Support of a **variety of trade modes & workflows** such as Good Till, Live Quote, Intraday Forwards, Limit Quote and Best Effort Quote



- **Pay-off analyzer module** is used to illustrate pay-offs of exotic structures & Multi Product trades & how the parameters of structure components influence the pay offs
- All Simulation Results can be **exported into MS Office documents**, where they can be used for the creation of dedicated customer offerings
- All trade related documentation can be directly accessed & managed via a **document (archive) management system integration** such as e.g. FDM
- **4-Eye Approval** - each stage of the Trade can be made subject of approval
- **Full audit** trail functionality
- **Extensive MIS Reporting & Analysis Capabilities**, including MS Excel reports directly out of FOP
- **Field based security concept** ensures that, e.g., the "Sales quoted price" can only be entered by Sales.

Get in contact with us for a web based demonstration of FOP at [contact@framesoft.com](mailto:contact@framesoft.com) or visit our website at [www.framesoft.com](http://www.framesoft.com).

# COMPANY PROFILE

Framesoft AG Software Applications



Framesoft offers the following fully integrated solution portfolio

- **Framesoft Structured Products (FSP)**
- **Framesoft PRIIPS KID Generator (FPG)**
- **Framesoft OTC Platform (FOP)**
- **Framesoft Contract Repository (FCR)**
- **Framesoft Confirmation Generator (FCG)**
- **Framesoft Legal & Compliance Matter Management (FLM)**
- **Framesoft Document Management (FDM)**
- **Framesoft Financial Research (FFR)**
- **Framesoft Repo & Securities Lending (FRS)**
- **Framesoft Fee Management (FFM)**
- **Framesoft Document Generator (FDG)**
- **Framesoft Resource Management (FRM)**
- **Framesoft Secure Online Data Room (FDM Platform)**
- **Framesoft Online Negotiation (FON) for (Master) Agreements**

Framesoft's product & services portfolio is strongly focusing on the financial services industry and covers the complete life cycle of a software solution, ranging from supporting the early conceptual application design stages, to the delivery and integration of the application into the client's infrastructure.

Framesoft is also capable offering application support requested by a customer such as production support as well as business and user support. Additionally, Framesoft offers to run its applications as ASP service based on its advanced cloud infrastructure in Switzerland.

Framesoft was founded in 1996 with the goal to create technology solutions for innovative, fast-growing areas within the financial services industry. Framesoft solutions are built on a foundation of core modules (Frameworks) enabling rapid application development to meet the ever evolving needs in these markets.

Framesoft's mission is to maximize the benefits of external technology provision for our clients, by applying the Framesoft Framework strategy.

Framesoft's unique selling proposition is the support of complete value chains including areas typically conducted by means of unstructured tools such as paper, e-Mail, facsimile or telephone.

Customers using Framesoft solutions

- achieve a high degree of **Straight through Processing (STP)**,
- avoid typical **operational risks** associated with manual interventions,
- gain **control** over complex business processes,
- increase Business **Process Efficiency & Transparency**,
- cut **Time-to-Market**,
- reduce **Legal & Credit Risk**

Framesoft's headquarter is located in Zug, Switzerland and Framesoft runs subsidiaries with offices in

- Europe
  - Switzerland (Zug),
  - Germany (Frankfurt and Munich),
  - United Kingdom (London),
- North America (Vancouver) and
- Asia (Fiji)

Get in contact with us at [contact@framesoft.com](mailto:contact@framesoft.com) or visit our website at [www.framesoft.com](http://www.framesoft.com).